



Management Commitment

How many hours you plan to work in the business is very important to any franchise brand. Most will want an owner/operator working in the business for at least 30 to 40 hours per week. Almost no franchisor will let you run the business semi-absentee unless the business is doing exceptionally well with a solid manager already in place. If you are planning on buying the business as an investor and the business is currently struggling you should plan on looking elsewhere to invest your dollars. If you do wish to purchase the business you will need to work it “full time” for at least a year and then you can decide if the business is ready for you to step back and have a manager run it for you. How you answer this question is VERY important to any franchisor.

